



POSITION: Nigeria Country Lead
REPORTING TO: KTN Africa Regional Lead
REMUNERATION: Negotiable
LOCATION: Lagos, Nigeria
START DATE: ASAP



Background

Innovate UK KTN exists to connect innovators with new partners and new opportunities beyond their existing thinking – accelerating ambitious ideas into real-world solutions. We connect ideas, people, and communities to respond to these challenges and drive positive change through innovation. We have wide-ranging expertise and convene the expertise of others. Through our network of experts, we ensure ideas are shared across diverse sectors and communities so that opportunities are identified for innovation. We create powerful connections, with business at the heart of everything we do. We source and create powerful connections with potential partners, ensuring that the benefits of your new ideas are felt locally as well as nationally and globally. We shape the innovation communities of the future. We actively build communities around emerging innovations and sectors to prepare markets for the global opportunities and challenges ahead.

Innovate UK KTN Global Alliance Africa

In 2019, Innovate UK KTN embarked on an exciting six-year project, the Global Alliance Africa, aiming to strengthen a shared innovation ecosystem spanning South Africa, Kenya, Nigeria and the UK. The project aligns with the UK's Official Development Assistance (ODA) objectives by forging strategic partnerships amongst innovation stakeholders to enable more effective knowledge transfer and collaboration for stronger local innovation and business environments, helping to achieve long-term ambitions in job creation, inclusive growth and poverty reduction.

Context

The Nigeria Country Lead is accountable for:

- Leading the country team to ensure the successful and timely delivery of Global Alliance Africa activities in Nigeria to achieve their objectives and impacts.
- Working actively within the KTN Global Alliance Management Team to grow the Global Alliance Africa's prominence in Nigeria as a trusted innovation network aligned to the KTN 2025 Strategy.
- Working in effective partnerships with the Global Alliance Africa counterpart teams in Kenya and South Africa, as well as UK Government and country-level stakeholders in meeting the above objectives.
- Responsible for country-level Global Alliance Africa project KPIs, reporting and financial expenditure.

Roles and Responsibilities

- Lead the country team effectively in managing country-level delivery plan targeting new opportunities and high impact for the Global Alliance Africa in Nigeria.
- Work actively as part of the KTN Global Alliance Management Team to develop a coherent project strategy and objectives and taking the delivery responsibility in Nigeria against defined workplans, intervention mechanisms and outcomes.
- Identify and lead the high integrity and effective country-level stakeholder engagement and relationships, including with UK Government teams, Nigeria public sector agencies, businesses, funders, investors, and other innovation stakeholders.
- Ensure efficient forward planning and budgeting of all activities to be undertaken in Nigeria and the timely identification of issues that are delaying or could delay project implementation and develop solutions to address bottlenecks.
- Provide timely country-level quarterly and annual workplans and budgets to the KTN Global Alliance Management Team.
- Co-develop and implement effective communication and growth plans for KTN Global Alliance in Nigeria and across Africa.
- Travel regularly to engage with key stakeholders and partners in Nigeria, across the continent and in the UK as required.
- Track implementation of the Global Alliance Africa project logical framework outputs related to activities in Nigeria to ensure effective monitoring and evaluation.

Qualifications and Experience

- Degree qualified or equivalent in engineering, science, business, or policy, with a strong ability in written and verbal communication skills in English and local languages.
- Demonstrable experience in leading a team in a fast-paced, multi-stakeholder programme environment across different sectors and international cultures.
- In-depth understanding of the Nigerian and international innovation landscape, ideally cross sectorial, with direct experience in innovation commercialisation, policy implementation, business growth and/or international development.
- Experience and aptitude in building effective engagements and maintaining trusted partnerships with business and public sector stakeholder at all levels, with a good professional profile and network.
- Ideally a Project Management qualification, with direct experience in the delivery major national or international programmes.
- Experience leading international donor funded programmes desired.

Skills and Competencies

- A highly motivated, self-starting and results oriented individual with a strong desire to deliver socioeconomic impacts through equitable partnerships, innovation collaboration and social inclusion.
- Strong leadership capability with the ability to effectively lead and motivate a team working in a complex and challenging environment including the need to effectively balance short and long-term priorities.
- An effective communicator comfortable to engage at all levels in English and local languages.
- Ability to work autonomously and effectively as a team leader and equally as contributing team member when required.
- Highly numerate and analytical, with the ability to think strategically.
- Able to manage a team and external relationships effectively in a fast-paced environment.

- Willingness and ability to undertake regular domestic and international travel.
- High level of IT literacy and organisational skills.

How to apply

Interested applicants should submit the following by e-mail to **loba@ngorecruit.com** quoting reference number **KNL001**:

- A CV in word or PDF format (please include 3 references)
- A 1-page cover letter outlining how your skills and experience align with Innovate UK KTN's mission and the unique qualities you will bring to this role

Application Deadline: 1 August 2022

Interested applicants are encouraged to **apply ASAP**. Only shortlisted candidates will be contacted.

For more information about Innovate UK KTN, visit their [website](#) and social media pages: [Facebook](#), [Twitter](#) and [LinkedIn](#).