

POSITION: Senior Fundraiser REPORTING TO: Media, Marketing and Funding Executive REMUNERATION: Competitive LOCATION: Gauteng/Remote START DATE: ASAP



## Background

Community Keepers is a non-profit organization dedicated to fostering a culture of wellbeing in schools that serve low-income communities. Through our multidisciplinary teams, we deliver the C.A.R.E. model, providing counseling, therapy, life skills programs, professional development for educators, and parenting workshops, all within the school environment. Rather than expecting students to seek out social workers or psychologists, we bring these services directly to the school, ensuring accessible, community-based support. Our Care Facilitators, trained and recruited from local communities, are integral to this approach, offering tailored services and connecting students to further support when needed. By working with both learners and caregivers, we create a comprehensive, school-wide approach that nurtures a culture where everyone feels valued and empowered to thrive, despite the challenges posed by poverty, loss, and trauma.

## **Position Purpose**

As part of our growth strategy, we would like to invite a seasoned fundraiser to join our team and to play a key role in the development and implementation of our fundraising strategy. The applicant should have a proven track record in securing significant funding, a talent for donor prospecting, a good understanding of impact reporting and a natural flair for building relationships.

#### **Role and Responsibilities**

- Actively fundraise and mobilise resources (both national and international), against agreed targets, to support the activities of the organisation.
- Compile persuasive concept notes, project ideas and project proposals and ensure their timely submission.
- Undertake independent research in finding alternative resources for long-term organisational sustainability.
- Regularly identify donor opportunities in line with the priorities and strategy of the organisation.
- Foster donor relationships through regular communications, site visits and written reports.
- Participate in internal and external events to build a strong network.
- Host special events and campaigns.
- Actively contribute into the CRM database on the Devman platform.

• Prepare and present monthly reports to management.

# Competencies

- Financial acumen.
- Excellent verbal and written communication skills and good listening skills.
- Flexible and adaptable. Able to work independently or in a team. Aligned with the CK values.

# **Qualifications and Experience**

- Applicants should have a minimum of five years of fundraising experience with a proven track record of raising in excess of R10m.
- A relevant tertiary qualification.

# How to apply

Interested applicants should submit the following by e-mail to <u>heidi@ngorecruit.com</u> quoting reference number **NCK002**:

- A CV in Word or PDF format (please include 3 references).
- A 1-page cover letter outlining how your skills and experience align with the Community Keepers's mission and the unique qualities you will bring to this role.

# Application Deadline: 30 April 2025

In accordance with our Employment Equity goals and plan, preference will be given to suitable applicants from designated groups.

Interested applicants are encouraged to apply ASAP. Only shortlisted candidates will be contacted. For more information about Community Keepers, visit their <u>website</u>, <u>Twitter</u> and <u>LinkedIn</u>.